

## The KSA Team

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Eric Walls  
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Iain Campbell  
Operations Director, oversees all head office functions, rescue work and quality control. Experienced CVA negotiator and deal maker.  
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Andrew Hunter ACA  
Financial Analyst, trained at Touche Ross, 22 years city experience, ANZ, Hoare Govett and Merrill Lynch. Skilled forecaster, business plan assessment and interrogation of viability.  
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Professor Grant Jones, LL.M FCA  
Solicitor & Licensed Insolvency Practitioner. (Non Executive)  
Grant is one of our non executive directors, his role is advise KSA in strategy, open doors in the City and beyond and is chairman of the Remuneration & Compliance Committee.



## Our Offices

London  
Level 7 Tower 42, 25 Old Broad Street, London, EC2N 1HN.  
t: 020 7877 0050 or 0800 970 0539  
f: 01289 309 429

Gateshead  
C12 Marquis Court, Marquis Way, Team Valley, Gateshead, Tyne & Wear, NE11 0RU.  
t: 0191 482 3343  
f: 01289 309 429

Berwick (Head Office)  
Units 7 & The Chandlery, Quayside, Berwick Upon Tweed, TD15 1HE.  
t: 01289 309 431 or 0800 970 0539  
f: 01289 309 429

Birmingham  
Boden Leighton, Reddicap Trading Est, Sutton Coldfield, West Midlands B75 7BU  
t: 0121 378 0671  
f: 01289 309 429

## What can KSA Group do for you?

Try these web sites for more advice and support or call the numbers above.

[www.companyrescue.co.uk](http://www.companyrescue.co.uk)  
[www.liquidatemycompany.com](http://www.liquidatemycompany.com)  
[www.companyrescuebirmingham.co.uk](http://www.companyrescuebirmingham.co.uk)  
[www.companyrescuelondon.co.uk](http://www.companyrescuelondon.co.uk)  
[www.companyrescuenewcastle.co.uk](http://www.companyrescuenewcastle.co.uk)  
[www.dissolvemycompany.co.uk](http://www.dissolvemycompany.co.uk)

read our Blog at

<http://companyrescue.blogspot.com/>



## Innovative Turnaround & Insolvency Practitioners

## Company Voluntary Arrangement Experts

With some 300 CVA led rescues over 15 years, KSA can build exceptional and innovative rescue strategies for distressed but viable companies.

But don't take our word for it.....

KSA's team did a fantastic job getting our group with a very complex financial situation (connected CVA's, £17m secured creditors, unsettled litigation, public company) approved for a CVA with a 100% favourable vote from our unsecured creditors and 93% vote from Shareholders.

Very impressive result, outstanding knowledge of the process (industry expert) and extremely creative solutions to get the connected CVA's approved. Highly recommend Keith and his firm KSA to help you with your company's financial issues

George O' Leary CEO Futuremedia plc



What can KSA Group do for you?

[www.companyrescue.co.uk](http://www.companyrescue.co.uk)

t: 0800 970 0539

## Company Voluntary Arrangement for a Law Firm (LLP)

Working with designated members of a South East law firm with 5 estate agency businesses we led the CVA rescue. Key benefits of our work

- Prevented HMRC winding up petition from advertisement
- Agreed time to prepare proposals
- Reduced headcount by 25
- Postponed £2.8m debt to unsecured
- Protected Barclays debts of £1.8m
- Prevented administration or compulsory liquidation
- Thus avoided intervention by Solicitors Regulation Authority
- Saved huge costs of SRA
- Our specialist CVA forecasting tool highlighted loss centres
- KSA managed unsecured creditors
- KSA liaised with BDO and Barclays Business Support
- Introduced an independent part time Financial Director as part of the recovery programme
- Worked with BDO Stoy Hayward as Joint Nominees & Supervisors
- Creditors approved with 100% of votes in favour of 71p in £1 over 5 years

Trading as a LLP?  
Invested in or advising a LLP?

What can KSA Group do for you?

[www.companyrescue.co.uk](http://www.companyrescue.co.uk)  
t: 0800 970 0539

## Cost Effective Liquidations & Administrations

With years of experience and back offices in low cost centres, we can deliver cost effective insolvency work where a business is not viable, or needs the protection of administration.

KSA has a trained team of 12 rescue and insolvency advisors available to answer any enquiry by phone or email. This often provides tremendous comfort to distressed directors, shareholders, creditors or investors.

Call now on 0800 970 0539  
[www.companyrescue.co.uk](http://www.companyrescue.co.uk)  
[help@companyrescue.co.uk](mailto:help@companyrescue.co.uk)

Our national team of 8 directors and senior managers can then meet and take potential clients through their insolvency options free of charge. Once appointed our fees are agreed in advance.



Business trading problems?  
Advising a struggling company?

What can KSA Group do for you?

London office	t: 020 7877 0050
Gateshead office	t: 0191 482 3343
Birmingham office	t: 0121 378 0671
Berwick office	t: 01289 309 431

## Case Studies

You can read forty more at  
[www.companyrescue.co.uk/casestudies](http://www.companyrescue.co.uk/casestudies)

### Futuremedia plc

Quoted in New York headquarters London. £17m of secured debt and some £3m unsecured across two linked companies. Threats of petitions, 3 legal disputes going back 3 years (£1.8m of liability). KSA arranged a CVA for holding company and trading subsidiary with operations in London, Brighton, Cannes, Los Angeles and Dubai.

CVA restructured the unsecured debt and 27p in £1 was accepted by 100% creditors and nearly 5 billion shares voted in favour - 6,000 shareholders in the USA and Europe. George O' Leary CEO Futuremedia plc

### TA Migration Solutions Ltd

Expert team of data centre designers and managers. Began contracting and had huge problems with subcontractors. Legal disputes and bad debts brought very profitable company to its knees.

KSA took out excess management and employees, handled legal issues and prepared the CVA proposals. Finally, CVA was accepted by 94% of creditors and 100% shareholders 45 p in £1 over 5 years. MD's testimonial is online....

"Thank you to all of your team for being so brilliant! If ever you have anyone who wants to talk to a reference client, maybe someone who wants to know what to expect from you, or just a plain old reference, come to me - I will have no hesitation what-so-ever in recommending KSA Company Rescue as the best service for companies needing help ... anywhere!

Alex Rabbetts: TA Migration Solutions Ltd

What can KSA Group do for you?

Call Keith Steven 07974 086 779  
for more details